

For Professional Investors Only. Capital at risk.



 VIEWPOINT

Pursuing alpha across emerging market debt

Key takeaways

- Emerging market debt (EMD) offers institutional investors an important source of risk-adjusted return, with competitive performance and low correlations versus developed markets (DM).
- There are a variety of emerging markets (EM) with rapidly developing economies, infrastructure and capital markets. The investment risks of EM countries are in different stages of convergence with their DM counterparts, and their debt can be of comparable quality.
- As offerings in emerging markets have surged, EM sovereigns, corporates and local currency each offer varying potential for attractive total return based on each country's economic and political profile.
- Strategies should offer expertise in all three, with the flexibility to tactically adjust allocations to each depending on local opportunities and specific portfolio considerations.

Overview: The emerging market debt opportunity

We believe EMD is avoided by some institutional investors because its risk factors are misperceived. EMD has long offered competitive volatility with DM debt. Corporate default rates in EM have been comparable or better than DM for over a decade, and EMD correlations provide effective diversification.

EMD returns have low correlations across benchmarks and to local currency

	JPMorgan Corporate EMBI	JPMorgan EMBI Global Diversified
U.S. Investment Grade	0.82	0.82
U.S. High Yield	0.94	0.87
EUR Investment Grade	0.71	0.75
EUR High Yield	0.94	0.83
Bloomberg US Treasury 5-7 Year Index	-0.38	-0.24
MSCI World Index	0.64	0.65
S&P 500 Index	0.56	0.54
J.P. Morgan GBI EM (Local Currency)	0.29	0.44

Sources: JPM, Federated Hermes, Bloomberg as of 12/31/2003 to 12/31/2021

Past performance is no guarantee of future results.

Correlation indicates the strength and direction of a linear relationship between two random variables. The value will range between -1 and 1. A value of 1 indicates a perfect positive dependency and -1 indicates a perfect negative dependency between the two investments. A correlation value of 0 indicates that no relationship between the two investments exists and they are said to be independent of each other.

U.S. Investment Grade (IG) - J.P. Morgan US Liquid Index (JULI) measures the performance of the investment-grade dollar-denominated U.S. and Europe corporate bond market and includes EM corporates.

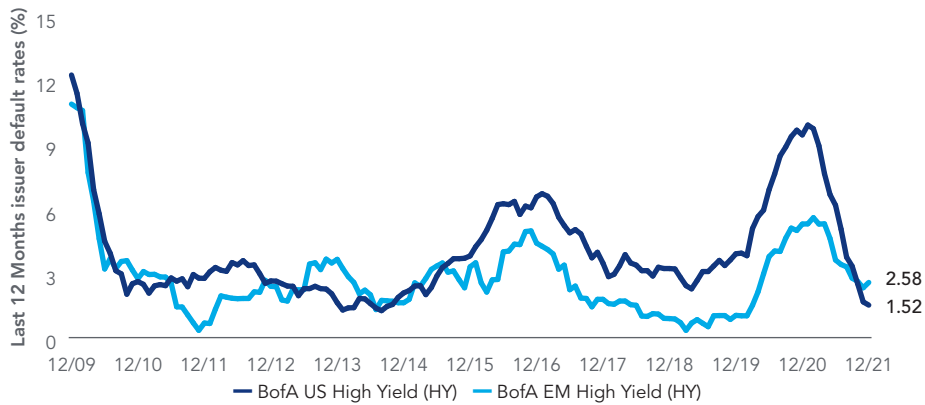
U.S. High Yield (HY) - J.P. Morgan Domestic High Yield Index is designed to mirror the investable universe of the U.S. dollar domestic high-yield corporate debt market.

EUR Investment Grade - J.P. Morgan MAGGIE is a euro aggregate index that tracks the euro-denominated government bond, corporate and Pfandbriefe markets.

EUR High Yield - J.P. Morgan Euro HY Summary Market Index.



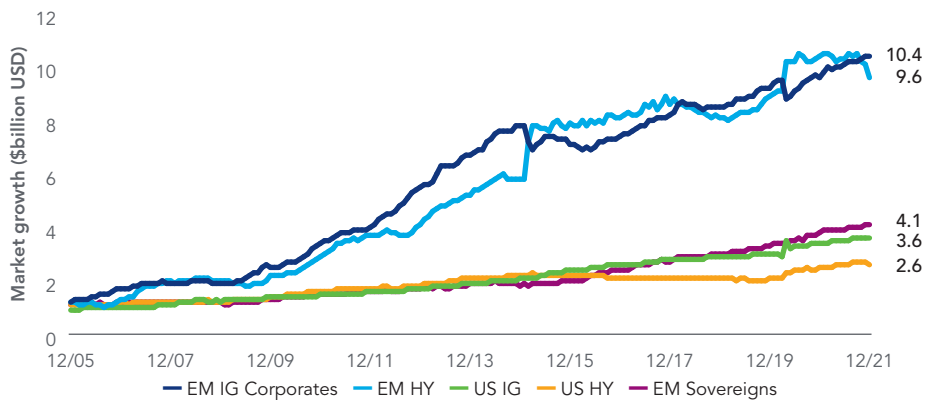
EM default rates are comparable with those in the U.S.



Source: BofA Global Research
 Past performance is no guarantee of future results.

Faster-expanding EM countries have used debt to help fund their GDP growth, which has long surpassed developed markets, and EMD now makes up more than 25% of the global bond universe. The superior growth trajectory of EM translates into the increasing depth of local capital markets and an attractive total return potential for the asset class, specifically sovereigns and corporates, at times denominated in local currency.

Growth in emerging markets is driving issuance in corporates



Sources: ICE Data Indices, LLC., BofA Global Research as of 12/31/2021
 Past performance is no guarantee of future results.

The individual attractiveness of EMD sovereigns, corporates and local currency varies by country. While EMD issued in non-local or “hard currency” (USD for example) still represents the vast majority of foreign investment, most of the cumulative growth in issuance has been in local currency sovereigns and corporates. The benchmarked EMD universe is now more than \$10 trillion, about 75% of which is local currency sovereigns. Tactical investing in local currency EMD can provide distinct alpha via foreign exchange as well as improve portfolio returns during U.S. inflationary periods.

Emerging markets IG corporates offer competitive spreads



Sources: ICE Data Indices, LLC., BofA Global Research
 Past performance is no guarantee of future results.

We note that investing in local currency corporates is challenged because of smaller (though numerous) offerings and high local demand. We generally find more opportunity in sovereign local currency offerings, which are also mostly confined to smaller issuers, but offer better liquidity than local corporates. In general, strategies with lower AUM are better able to allocate to the local currency space.

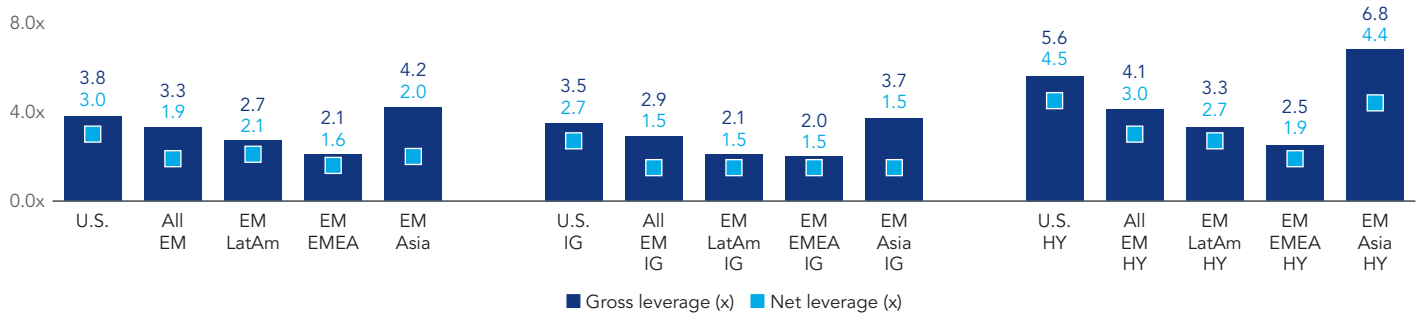
Convergence of EM with DM creates opportunity

EM bonds have long been among the top performers in a global debt category that includes U.S. government bonds, U.S. investment grade and DM high yield. However, as the investable EMD market expands, it still requires specialized research that considers each security in terms of sector, country, region, local politics and fiscal policy.

EMD research must be done through the lens of convergence. Convergence is defined as EM per capita output growing to equal that of DM over time. It varies by EM country and region, resulting in EM debt fundamentals, such as leverage, approaching DM debt in quality.

Convergence is demonstrated by relative parity of U.S./EMD leverage

U.S. corporate leverage vs. All EM and by EM region



Sources: BofA Global Research, company reports as of 6/30/2021

Gross leverage is debt divided by earnings before interest, taxes, depreciation, and amortization (EBITDA). Net leverage is gross leverage minus cash and equivalents.

However, each issuer is subject to a range of idiosyncratic factors created by their unique position in local markets and beyond. For example, bid/ask spreads, the primary measure of secondary market bond liquidity, will vary widely from country to country based on local currency and economic factors. Another EM variant is that nationally recognized statistical rating organizations (NRSROs) may, in our opinion, overweight local government and regulatory risks in EM corporate bond ratings. We believe a successful EMD strategy requires the ability to look beyond ratings to identify relative value across countries and regions.

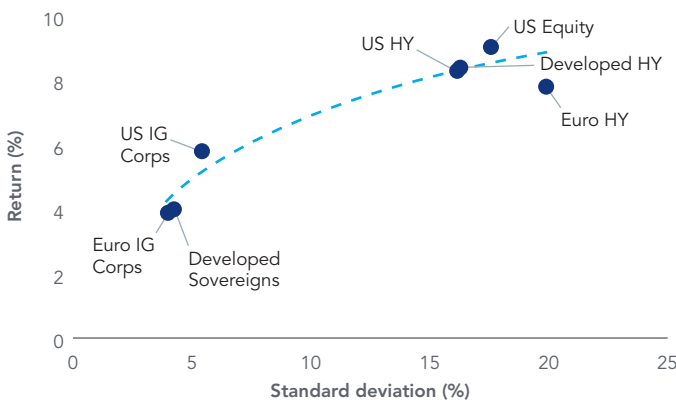
Using a three-level strategy to tap market convergence

As emerging market economies converge, country and regional risk profiles evolve. An EMD investment strategy with adjustable exposure to the three levels of sovereign, corporate and local currency bonds can provide institutional investors with the ability to customize allocations to one or all of the three depending on their desired risk-return profile. Each offers its own potential alpha.

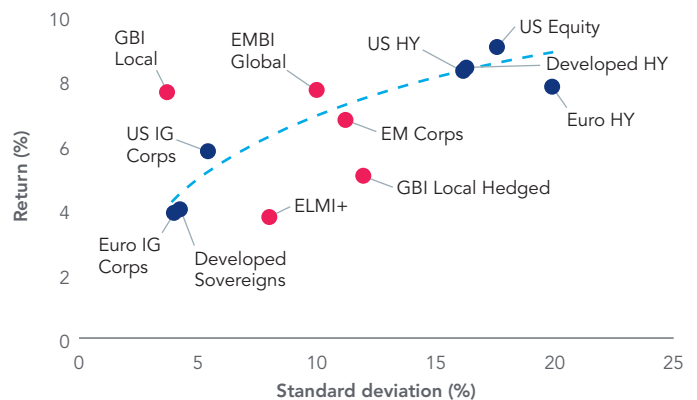
However, our overarching view is that local currency bonds will be the biggest beneficiary of convergence. Strategies that focus on non-local currency EMD issuers typically allocate only 3% to 10% to local currency. Higher AUM strategies also may be constrained by the relatively small sizes of individual local currency offerings. Allocations to local currency bonds, which represent about 50% of EM issuance, expand the range of assets to choose from. In general, EMD investment can require long-term investment given the economic cyclical performance of local currency performance.

EMD offerings (at right in red), in particular local issuance, enhance the efficient frontier

Developed markets



Developed and emerging markets



Sources: JPM, Federated Hermes, Bloomberg as of 12/29/2000-12/31/2021

Past performance is no guarantee of future results. For illustrative purposes only and not representative of any specific investment. This chart is for a selected time period. Results over different periods would have varied and may not have resulted in enhancement to the efficient frontier.

The efficient frontier displays the combined relative return and standard deviation of each of a set of asset classes/categories or portfolios. EMBI Global – J.P. Morgan Emerging Markets Bond Index Global, EM Corps – J.P. Morgan Corporate Emerging Markets Bond Index, GBI Local – J.P. Morgan GBI-EM Local Unhedged, GBI Local Hedged – J.P. Morgan GBI-EM Local Hedged USD, Euro IG Corps – J.P. Morgan MAGGIE, US IG Corps – J.P. Morgan US Liquid Index (JULI), ELMI+ – J.P. Morgan Emerging Local Markets Plus, Developed Sovereigns – J.P. Morgan EMU Government Bond Index, Developed HY – J.P. Morgan Developed Market HY Summary Market Index, US HY – J.P. Morgan Domestic HY Summary Market Index, Euro HY – J.P. Morgan Euro HY Summary Market Index Value, US Equity - S&P 500 Index.

Local currency securities may provide attractive return potential when U.S. interest rates are rising, and dollar-denominated hard assets are most susceptible to price declines. At the same time, a strategy with higher local currency exposure can underperform when the U.S. dollar is strong, relative to strategies with greater USD assets.

We believe that allowing for a larger tactical exposure to local currency denominated EMD, particularly sovereigns, can add to outperformance in most market environments.

EMD security selection: Marrying top-down and bottom-up

At Federated Hermes, we believe that fixed-income investing, in general, demands seamless integration of a forward-thinking global macro assessment with bottom-up security selection. To marry the two, the EMD team participates with all Federated Hermes fixed-income teams in committees that meet regularly to assess global positioning around duration management, sector allocation and yield curve strategy and currency management. The EMD team leads currency management, identifying risks and opportunities in foreign exchange (FX).

The global views of the committees are part of the overall top-down analysis factored into selecting individual corporate and sovereign issues as well as whether to buy them in local or hard currency. Top-down analysis of EM countries not only must consider the credibility of central banks, political stability, external accounts and fiscal metrics, but also macro events.

Effective local currency bond research considers multiple economic, fiscal and market factors

Each security selection marries bottom-up analysis with top-down considerations. For example, when oil prices are declining, a quasi-sovereign oil company with a healthy balance sheet may be attractively valued in local currency. Both corporate and sovereign issues may cheapen due to macro events, but still have the wherewithal to survive until the underlying economic drivers recover. Assessing resilience of corporate bonds in particular is dependent on rigorous, fundamental analysis of the individual issuer.

Our approach is applied to both new issues and secondary market trades. Additionally, integrated ESG research that includes proprietary models is part of our risk-mitigation, management evaluation, relative valuation, and country of issuance research.

Conclusion

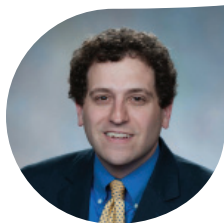
Ultimately, we believe EMD is a critical component of any fixed-income allocation through its ability to add diversification through uncorrelated risk-adjusted returns. Relying too heavily on U.S. credit exposes investors solely to U.S. economic risks and reduces the eligible universe by 25%. Even without the negative rates and generally low yields prevalent across developed markets, EMD offers the potential for competitive yields, excess returns and diversification benefits as EM and DM fundamentals converge.

A strategy that allows flexible tactical allocation across the three levers of EMD sovereign, corporate and local currency bonds can provide institutional investors with a customizable risk-return profile as emerging and developed markets converge.

Federated Hermes Emerging Market Debt key investment team



Mohammed Elmi, CFA
Vice President
Portfolio Manager
Senior Investment Analyst



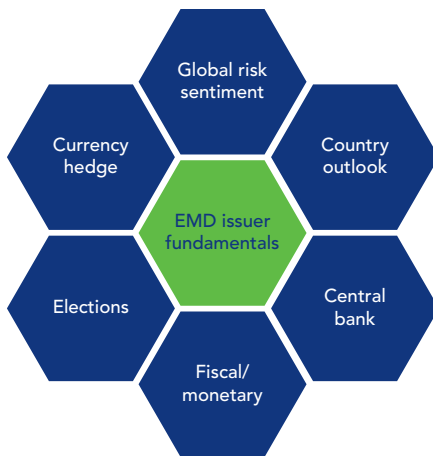
Jason DeVito, CFA
Vice President
Portfolio Manager
Senior Investment Analyst



Ihab Salib
Senior Vice President
Senior Portfolio Manager
Head of International Fixed Income Group



Case study: Thinking globally to invest locally



In total terms, U.S.-based investment in EMD is overwhelmingly concentrated in USD-denominated bonds. By contrast, the largest portion of the EMD market is sovereign debt issued in local currency. While currency and FX factors affect debt valuations universally, the decision to invest directly in a given local currency broadens the range of factors that must be considered.

We view local currency investing opportunistically and do not hold local currency debt in every country we invest in. However, we do believe central banks and monetary and fiscal policy coordination are improving steadily, and that in general, local currency will provide attractive spread premium and pricing over the next several years. There is not a specific template or formula for determining when to allocate to local markets. We consider the unique qualities and interactions of a number of factors, not limited to, but generally including the following:

- **Global risk sentiment** In risk-on environments, higher risk assets, such as local markets and FX, tend to outperform.
- **Country outlook** If we are highly constructive on a country, we may be more likely to include local and FX positions in addition to dollar issuances.
- **Assessment of the country's central bank initiatives** What has been the growth of M1 and M2 (money supply)? Is growth or inflation targeted? How credible has the local central bank been in the past 3 to 5 years in committing to announced objectives?
- **Aligned fiscal and monetary policy** Generally, if policy is coordinated, we expect stable FX, the local yield curve risk premium to compress, and what is priced in to play out across the curve. If policy is disjointed, we tend to view the local curve as vulnerable because the central bank has to move erratically to balance monetary and fiscal policy.
- **Election/poll results** Outcomes viewed as potential economic disruptors (such as leftist swings) may drive avoidance of local assets.
- **Company** In light of the above factors, how healthy is the company export and foreign direct investment (FDI) profile?
- **Hedging** Depending on alignment of the above factors, we will invest in local currency, and if warranted, we will hold the local bond unhedged and assume the currency risk.

The decision to hold or sell a holding will of course consider all the above plus research and analysis specific to the individual security.

Local trade example: Peru



Analysis

While the most recent national election was more leftist leaning than we would prefer, that has not caused an overshoot in the currency and local markets. More recently, we see a recovery, particularly as the legislature has kept the executive branch in check, and it appears to be moderating. This is a very strong positive and something we look for as a dynamic that mirrors best-in-class developed markets.

Peru's external environment is healthy, led by strong demand for green commodities (used in clean energy). The export sector is also strong. We also see solid local numbers for unemployment rate, real wages, inflation and economic growth rates, debt to GDP and money supply growth.

Our view is that the factors above are driving fundamental strength across the local yield curve, and the local currency is supported by central bank authenticity and fiscal policy, lowering FX risk.

Key merits of the trade:

- Local economic factors are strong based on key measures
- Fiscal and current accounts are beating our estimates
- Central bank has been credible in targeting inflation
- Real rates are attractive

Federated Hermes

Federated Hermes is a global leader in active, responsible investing.

Guided by our conviction that responsible investing is the best way to create long-term wealth, we provide specialised capabilities across equity, fixed income and private markets, multi-asset and liquidity management strategies, and world-leading stewardship.

Our goals are to help people invest and retire better, to help clients achieve better risk-adjusted returns, and to contribute to positive outcomes that benefit the wider world.

All activities previously carried out by Hermes Investment Management are now undertaken by Federated Hermes Limited (or one of its subsidiaries). We still offer the same distinct investment propositions and pioneering responsible investment and stewardship services for which we are renowned – in addition to important strategies from the entire group.

Our investment and stewardship capabilities:

- **Active equities:** global and regional
- **Fixed income:** across regions, sectors and the yield curve
- **Liquidity:** solutions driven by four decades of experience
- **Private markets:** real estate, infrastructure, private equity and debt
- **Stewardship:** corporate engagement, proxy voting, policy advocacy



The value of investments and income from them may go down as well as up, and you may not get back the original amount invested. Any investments overseas may be affected by currency exchange rates. Past performance is not a reliable indicator of future results and targets are not guaranteed.

For professional investors only. This is a marketing communication. It does not constitute a solicitation or offer to any person to buy or sell any related securities, financial instruments or financial products. No action should be taken or omitted to be taken based on this document. Tax treatment depends on personal circumstances and may change. This document is not advice on legal, taxation or investment matters so investors must rely on their own examination of such matters or seek advice. Before making any investment (new or continuous), please consult a professional and/or investment adviser as to its suitability. Any opinions expressed may change. All figures, unless otherwise indicated, are sourced from Federated Hermes. All performance includes reinvestment of dividends and other earnings. Please consider all fund characteristics when investing and not just ESG characteristics.

Federated Hermes refers to Federated Hermes Limited ("Federated Hermes"). The main entities operating under Federated Hermes are: Hermes Investment Management Limited ("HIML"); Hermes Fund Managers Ireland Limited ("HFML"); Hermes Alternative Investment Management Limited ("HAIML"); Hermes Real Estate Investment Management Limited ("HREIML"); Hermes Equity Ownership Services Limited ("EOS"); Hermes Stewardship North America Inc. ("HSNA"); Hermes GPE LLP ("Hermes GPE"); Hermes GPE (USA) Inc. ("Hermes GPE USA"), and Hermes GPE (Singapore) Pte. Ltd ("HGPE Singapore") and Federated Investors Australia Services Pty Ltd. ("FIAS"). HIML and HAIML are each authorised and regulated by the Financial Conduct Authority. HAIML and HIML carry out regulated activities associated with HREIML. HIML, Hermes GPE and Hermes GPE USA are each a registered investment adviser with the United States Securities and Exchange Commission ("SEC") and HAIML and HFML are each an exempt reporting adviser. HGPE Singapore is regulated by the Monetary Authority of Singapore. FIAS holds an Australian Financial Services Licence. HFML is authorised and regulated by the Central Bank of Ireland. HREIML, EOS and HSNA are unregulated and do not engage in regulated activity.

In the European Economic Area ("EEA") this document is distributed by HFML. Contracts with potential investors based in the EEA for a segregated account will be contracted with HFML.

Issued and approved by Hermes Investment Management Limited which is authorised and regulated by the Financial Conduct Authority. Registered address: Sixth Floor, 150 Cheapside, London EC2V 6ET. Telephone calls may be recorded for training and monitoring purposes. Potential investors in the United Kingdom are advised that compensation may not be available under the United Kingdom Financial Services Compensation Scheme

In Argentina: These materials and the information contained herein does not constitute and is not intended to constitute an offer and accordingly should not be construed as such. The products or services referenced in these materials may not be licensed in all jurisdictions, and unless otherwise indicated, no regulator or government authority has reviewed these materials, or the merits of the products and services referenced herein. These materials and the information contained herein has been made available in accordance with the restrictions and/or limitations implemented by any applicable laws and regulations. These materials are directed at and intended for institutional investors (as such term is defined in each jurisdiction in which these materials are being marketed). These materials are provided on a confidential basis for informational purposes only and may not be reproduced in any form. Before acting on any information in these materials, prospective investors should inform themselves of and observe all applicable laws, rules and regulations of any relevant jurisdictions and obtain independent advice if required. These materials are for the use of the named addressee only and should not be given, forwarded or shown to any other person (other than employees, agents or consultants in connection with the addressee's consideration thereof).

In Australia: This Strategy Document relates to potential offer of financial products or investment opportunities in Australia (Investment opportunities). Both Hermes Investment Management Ltd (HIML) and Federated Investors Australia Services Ltd. ACN 161 230 637 (FIAS) are the distributors of the Investment opportunities. HIML does not hold an Australian financial services licence (AFS licence) under the Corporations Act 2001 (Cth) ("Corporations Act"). HIML operates under the relevant class order relief from the Australian Securities and Investments Commission (ASIC) while FIAS holds an AFS licence (Licence Number - 433831).

The offer of Investment opportunities only made in circumstances under which no disclosure is required under Chapter 6D and Part 7.9 of the Corporations Act. Nothing in this Strategy Document is, or purports to be, an offer to a person to whom disclosure would be required under Chapter 6D or Part 7.9 of the Corporations Act.

This Strategy Document is not a disclosure document under Chapter 6D of the Corporations Act or a product disclosure statement for the purposes of Part 7.9 of the Corporations Act. This Strategy Document has not been and will not be lodged with ASIC and does not contain all the information that a disclosure document or a product disclosure statement is required to contain. The distribution of this Strategy Document in Australia has not been authorised by ASIC or any other regulatory authority in Australia. In addition, the Fund is not a registered managed investment scheme, as defined in the Corporations Act.

This Strategy Document is provided for general information purposes only and is not intended to constitute, and does not constitute, the provision of any financial product advice or recommendation and must not be relied upon as such. This Strategy Document is not intended to influence a person in making a decision in relation to a particular financial product or class of financial products, or an interest in a particular financial product or class of financial products.

This Strategy Document has been prepared without taking account of your objectives, financial situation or needs and you should obtain independent professional financial advice that considers your circumstances before making any financial or investment decisions.

In Bahrain: This document has not been approved by the Central Bank of Bahrain which takes no responsibility for its contents. No offer to the public to purchase the strategies will be made in the Kingdom of Bahrain and this document is intended to be read by the addressee only and must not be passed to, issued to, or shown to the public generally.

In Brazil: The strategies may not be offered or sold to the public in Brazil. Accordingly, the strategies have not been nor will be registered with the Brazilian Securities Commission - CVM nor have they been submitted to the foregoing agency for approval. Documents relating to the strategies, as well as the information contained therein, may not be supplied to the public in Brazil, as the offering of strategies is not a public offering of securities in Brazil, nor used in connection with any offer for subscription or sale of securities to the public in Brazil.

In Brunei: This document is intended for distribution only to specific classes of investors as specified in the Order and must not, therefore, be delivered to, or relied on by, a retail client. The Autoriti Monetari Brunei Darussalam is not responsible for reviewing any documents in connection with these strategies. Prospective purchasers of the strategy should conduct their own due diligence.

In Canada: HIML is not registered in Canada as a dealer, adviser or investment fund manager under applicable Canadian securities laws. Except for the provinces of Alberta, British Columbia, Ontario, Quebec and Nova Scotia, HIML does not engage in the business of, and none of its activities should be construed as holding itself out as engaging in the business of, advising anyone in any Canadian jurisdiction with respect to investing in, buying or selling securities. In the provinces of Alberta, British Columbia, Ontario, Quebec and Nova Scotia, HIML relies on the international adviser registration exemption pursuant to section 8.26 of National Instrument 31-103- Registration Requirements, Exemptions and Ongoing Registrant Obligations. Prior to carrying on any investment advisory or portfolio management services for a client located in a Canadian jurisdiction other than Alberta, British Columbia, Ontario, Quebec or Nova Scotia, HIML will first need to take certain steps to either obtain the appropriate registration or rely on an available exemption from registration.

In Chile: Federated Hermes is not registered or licensed in Chile to provide managed account services and is not subject to the supervision of the Comisión para el Mercado Financiero de Chile ("CMF"). The managed account services may not be publicly offered or sold in Chile.

In China: This document does not constitute a public offer of the strategies in the People's Republic of China (the "PRC"). The strategies are not being offered or sold directly or indirectly in the PRC to or for the benefit of, legal or natural persons of the PRC. Further, no legal or natural persons of the PRC may directly or indirectly purchase any of the strategies or any beneficial interest therein without obtaining all prior PRC's governmental approvals that are required, whether statutorily or otherwise. Persons who come into possession of this document are required by the issuer and its representatives to observe these restrictions.

In Colombia: This document does not have the purpose or the effect of initiating, directly or indirectly, the purchase of a product or the rendering of a service by Federated Hermes ("investment adviser") to Colombian residents. The investment adviser's products and/or services may not be promoted or marketed in Colombia or to Colombian residents unless such promotion and marketing is made in compliance with decree 2555 of 2010 and other applicable rules and regulations related to the promotion of foreign financial and/or securities related products or services in Colombia. The investment adviser has not received authorisation of licensing from the Financial Superintendency of Colombia or any other governmental authority in Colombia to market or sell its financial products or services in Colombia. By receiving this document, each recipient resident in Colombia acknowledges and agrees that such recipient has contacted the investment adviser at its own initiative and not as a result of any promotion or publicity by the investment adviser or any of its representatives. Colombian residents acknowledge and represent that (1) the receipt of this presentation does not constitute a solicitation from the investment adviser for its financial products and/or services, and (2) they are not receiving from the investment adviser any direct or indirect promotion or marketing of financial products and/or services.

In Hong Kong: The contents of this document have not been reviewed by any regulatory authority in Hong Kong. You are advised to exercise caution in relation to the offer. If you are in any doubt about any of the contents of this document, you should obtain independent professional advice. The strategies are not authorised under Section 104 of the Securities and Futures Ordinance of Hong Kong by the Securities and Futures Commission of Hong Kong. Accordingly, the distribution of this document, and the placement of interests in Hong Kong, is restricted. This document may only be distributed, circulated or issued to persons who are professional investors under the Securities and Futures Ordinance and any rules made under that Ordinance or as otherwise permitted by the Securities and Futures Ordinance.

In Israel: This document has not been approved by the Israel Securities Authority and will only be distributed to Israeli residents in a manner that will not constitute "an offer to the public" under sections 15 and 15a of the Israel Securities Law, 5728-1968 ("the Securities Law") or section 25 of the Joint Investment Trusts Law, 5754-1994 ("the Joint Investment Trusts Law"), as applicable. The strategies are being offered to a limited number of investors (35 investors or fewer during any given 12 month period) and/or those categories of investors listed in the First Addendum ("the Addendum") to the Securities Law, ("Sophisticated Investors") namely joint investment funds or mutual trust funds, provident funds, insurance companies, banking corporations (purchasing strategies for themselves or for clients who are Sophisticated Investors), portfolio managers (purchasing strategies for themselves or for clients who are Sophisticated Investors), investment advisors or investment marketers (purchasing strategies for themselves), members of the Tel-Aviv Stock Exchange (purchasing strategies for themselves or for clients who are Sophisticated Investors), underwriters (purchasing strategies for themselves), venture capital funds engaging mainly in the capital market, an entity which is wholly-owned by Sophisticated Investors, corporations, (other than formed for the specific purpose of an acquisition pursuant to an offer), with a shareholder's equity in excess of NIS 50 million, and individuals in respect of whom the terms of item 9 in the Schedule to the Investment Advice Law hold true investing for their own account, each as defined in the said Addendum, as amended from time to time, and who in each case have provided written confirmation that they qualify as Sophisticated Investors, and that they are aware of the consequences of such designation and agree thereto; in all cases under circumstances that will fall within the private placement or other exemptions of the Joint Investment Trusts Law, the Securities Law and any applicable guidelines, pronouncements or rulings issued from time to time by the Israel Securities Authority. This document may not be reproduced or used for any other purpose, nor be furnished to any other person other than those to whom copies have been sent. Any offeree who purchases strategies is purchasing such strategies for its own benefit and account and not with the aim or intention of distributing or offering such strategies to other parties (other than, in the case of an offeree which is a Sophisticated Investor by virtue of it being a banking corporation, portfolio manager or member of the Tel-Aviv Stock Exchange, as defined in the Addendum, where such offeree is purchasing strategies for another party which is a Sophisticated Investor). Nothing in this document should be considered investment advice or investment marketing as defined in the Regulation of Investment Counselling, Investment Marketing and Portfolio Management Law, 5755-1995. Investors are encouraged to seek competent investment counselling from a locally licensed investment counsel prior to making the investment. As a prerequisite to the receipt of a copy of this document a recipient may be required by the Issuer to provide confirmation that it is a Sophisticated Investor purchasing strategies for its own account or, where applicable, for other Sophisticated Investors. This document does not constitute an offer to sell or solicitation of an offer to buy any securities other than the strategies offered hereby, nor does it constitute an offer to sell to or solicitation of an offer to buy from any person or persons in any state or other jurisdiction in which such offer or solicitation would be unlawful, or in which the person making such offer or solicitation is not qualified to do so, or to a person or persons to whom it is unlawful to make such offer or solicitation.

In Japan: The strategies have not been and will not be registered pursuant to Article 4, Paragraph 1 of the Financial Instruments and Exchange Law of Japan (Law no. 25 of 1948, as amended) and, accordingly, none of the Strategies nor any interest therein may be offered or sold, directly or indirectly, in Japan or to, or for the benefit, of any Japanese person or to others for re-offering or resale, directly or indirectly, in Japan or to any Japanese person except under circumstances which will result in compliance with all applicable laws, regulations and guidelines promulgated by the relevant Japanese governmental and regulatory authorities and in effect at the relevant time. For this purpose, a "Japanese person" means any person resident in Japan, including any corporation or other entity organised under the laws of Japan.

In Kuwait: This document is not for general circulation to the public in Kuwait. The strategies have not been licensed for offering in Kuwait by the Kuwait Capital Markets Authority or any other relevant Kuwaiti government agency. The offering of the strategies in Kuwait on the basis of a private placement or public offering is, therefore, restricted in accordance with Law No. 7 of 2010 and the bylaws thereto (as amended). No private or public offering of the strategies is being made in Kuwait, and no agreement relating to the sale of the strategies will be concluded in Kuwait. No marketing or solicitation or inducement activities are being used to offer or market the strategies in Kuwait.

In The Sultanate of Oman: The information contained in this document neither constitutes a public offer of securities in the Sultanate of Oman as contemplated by the Commercial Companies Law of Oman (Royal Decree 4/74) or the Capital Market Law of Oman (Royal Decree 80/98), nor does it constitute an offer to sell, or the solicitation of any offer to buy Non-Omani securities in the Sultanate of Oman as contemplated by Article 139 of the Executive Regulations to the Capital Market Law (issued by Decision No.1/2009). Additionally, this document is not intended to lead to the conclusion of any contract of whatsoever nature within the territory of the Sultanate of Oman.

In Peru: All content in this presentation is for information or general use only. The information contained in this presentation is referential and may not be construed as an offer, invitation or recommendation, nor should be taken as a basis to take (or stop taking) any decision. This presentation has been prepared on the basis of public information that is subject to change. This information may not be construed as services provided by Federated Hermes, Inc. within Peru without having the corresponding banking or similar license according to the applicable regulation.

In Saudi Arabia: The document is provided at your request. This document is only available to (i) Authorised Persons, (ii) Exempt Persons or (iii) institutions. The strategy is not registered in Saudi Arabia

In South Africa: This document is not intended and does not constitute an offer, invitation, or solicitation by any person to members of the public to invest. This document is not an offer in terms of Chapter 4 of the Companies Act, 2008. Accordingly this document does not, nor is it intended to, constitute a prospectus prepared and registered under the Companies Act.

In South Korea: Hermes Investment Management Limited is not making any representation with respect to the eligibility of any recipients of this document to acquire the strategies therein under the laws of Korea, including but without limitation the Foreign Exchange Transaction Act and Regulations thereunder. The strategies have not been registered under the Financial Investment Services and Capital Markets Act of Korea, and none of the strategies may be offered, sold or delivered, or offered or sold to any person for re-offering or resale, directly or indirectly, in Korea or to any resident of Korea except pursuant to applicable laws and regulations of Korea.

In Spain: This document is issued by Hermes Fund Managers Ireland Limited, Branch in Spain, with Fiscal Identity Number W0074815B, registered in the Mercantile Registry of Madrid, - Volume 40448, Book 0, Sheet 16, Section 8, Page M-718259, first registration, with domicile at Paseo de la Castellana 18, 7^a planta, 28046 Madrid - Spain, and registered in the Comisión Nacional del Mercado de Valores with official registration number 36.

In Thailand: The document has not been approved by the Securities and Exchange Commission which takes no responsibility for its contents. No offer to the public to purchase the strategies will be made in Thailand and this document is intended to be read by the addressee only and must not be passed to, issued to, or shown to the public generally.

In United Arab Emirates (Excluding Dubai International Financial Centre and Abu Dhabi Global Market): This document, and the information contained herein, does not constitute, and is not intended to constitute, a public offer of securities in the United Arab Emirates and accordingly should not be construed as such. The strategies are only being offered to a limited number of sophisticated investors in the UAE who (a) are willing and able to conduct an independent investigation of the risks involved in an investment in such strategies, and (b) upon their specific request. The strategies have not been approved by or licensed or registered with the UAE Central Bank, the Securities and Commodities Authority or any other relevant licensing authorities or governmental agencies in the UAE. The document is for the use of the named addressee only and should not be given or shown to any other person (other than employees, agents or consultants in connection with the addressee's consideration thereof). No transaction will be concluded in the UAE and any enquiries regarding the strategies should be made to Hermes Investment Management Limited in London.

In the United States of America: For a full list of all affiliated companies please see the relevant Form ADV. Certain affiliates have cash solicitation arrangements under which they receive compensation for referring prospects for advisory services.

The Shares have not been and will not be registered under the US Securities Act of 1933, as amended (the "1933 Act") or the securities laws of any of the states of the US. The Shares may not be offered or sold directly or indirectly in the US or to or for the account or benefit of any US Person.

In Uruguay: These materials and the information contained herein does not constitute and is not intended to constitute an offer and accordingly should not be construed as such. The products or services referenced in these materials may not be licensed in all jurisdictions, and unless otherwise indicated, no regulator or government authority has reviewed these materials, or the merits of the products and services referenced herein. These materials and the information contained herein has been made available in accordance with the restrictions and/or limitations implemented by any applicable laws and regulations. These materials are directed at and intended for institutional investors (as such term is defined in each jurisdiction in which these materials are being marketed). These materials are provided on a confidential basis for informational purposes only and may not be reproduced in any form. Before acting on any information in these materials, prospective investors should inform themselves of and observe all applicable laws, rules and regulations of any relevant jurisdictions and obtain independent advice if required. These materials are for the use of the named addressee only and should not be given, forwarded or shown to any other person (other than employees, agents or consultants in connection with the addressee's consideration thereof).