Federated Hermes Sustainable Global Equity

Quarterly Report



www.hermes-investment.com For professional investors only

Introduction

Welcome to our Sustainable Global Equity quarterly update.

In this issue we look at the state of global supply chains and their impact on sustainably focused businesses.

Lingering supply chain constraints have been a drag on the recovery of many sectors as they have emerged from the pandemic. A lack of sufficient raw materials has kept input costs high, while bottlenecks have inflated the cost of transport & logistics. China's ongoing zero-Covid policy has been partly to blame, given its vital role in many global supply chains, while the conflict in Ukraine exacerbated the problems just as pressures were starting to ease.

However, there are encouraging signs that the situation is improving. Costs for container shipping are beginning to recede, while tailbacks at ports, a recurring issue since the Ever Given blocked the Suez Canal in March 2021, are less in evidence. In the short-term, the pace of improvement will vary by sector, but in the longer term, more resilient supply should allow companies with sustainable business models positioned for secular growth to prosper.

As always, we provide an overview of the strategy's environmental and engagement data.

We complete this issue with a pair of case studies illustrating how improving supply chain conditions could benefit two of the portfolio holdings.

Our vision for sustainable long-term investing in global equities

Federated Hermes Sustainable Global Equity is a high conviction, fundamental strategy targeting sustainable companies: profitable businesses whose products, operations and activities help create a more sustainable future. Our ability to identify these investment opportunities – and engage companies to sustain and strengthen their positive actions – is reinforced by best-in-class ESG and stewardship integration. Through this approach, we seek long-term transformative change and financial outperformance.

Contents

1. Sustainable Global Equity: This quarter's highlights

4

6

8

9

- **2.** Thematic focus: Are supply chain pressures starting to ease?
- 3. Case studies:Xylem Inc.Vestas Wind Systems



SECTION 1

Sustainable Global Equity: This quarter's highlights

Exposure to sustainability themes

All portfolio holdings fit into one or more of our four investible themes, each of which consists of a number of sub-themes.

As at 30 June 2022, exposure to these themes was as follows:





Source: Federated Hermes, as at 30 June 2022. The sub-themes listed above are not an exhaustive list. The portfolio weightings are subject to change.

Environmental footprint

The strategy aims to have a smaller environmental footprint than the benchmark, the MSCI All Country World Index. As at 30 June 2022, the portfolio's carbon, waste and water footprints measured as follows:

	Portfolio (tonnes per \$m invested)	Benchmark (tonnes per \$m invested)
CO ₂ footprint (scope 1, 2 & 3)	78.7	158.6
Waste footprint	4.2	13.1
	Portfolio (m ³ per \$m invested)	Benchmark (m ³ per \$m invested)
Water footprint	9.3k	23.3k

Source: TruCost, Federated Hermes, as at 30 June 2022.

Engagement themes

The team's engagement efforts over the last 12 months covered 93% of the strategy's AUM. The breakdown by theme was as follows:

84% Governance			
75% Strategy, Risk and Communication			
65% Social and Ethical			
52% Environmental			
Source: Federated Hermes, as at 30 June 2022.			
The strategy aims to have			

The strategy aims to have a smaller environmental footprint than the benchmark, the MSCI All Country World Index.

Portfolio positioning

As at 30 June 2022, the portfolio's top-10 active positions were as follows:

Holding	Portfolio active weight (%)*
Microsoft	3.6
Mastercard	3.4
Thermo Fisher	3.4
Novo-Nordisk	3.2
Wex	3.0
RELX	2.9
Costco Wholesale	2.9
Adobe	2.8
AIA Group	2.8
PTC Inc	2.7

Source: Federated Hermes as at 30 June 2022.

*The portfolio active weight is calculated as the strategy weight minus the benchmark weight.

This document does not constitute a solicitation or offer to any person to buy or sell any related securities or financial instruments. The value of investments and income from them may go down as well as up, and you may not get back the original amount invested. Any investments overseas may be affected by currency exchange rates. Past performance is not a reliable indicator of future results and targets are not guaranteed.



SECTION 2 - THEMATIC FOCUS

Are supply chain pressures starting to ease?

Ongoing supply chain constraints have been a significant contributor to the growing inflationary pressures we have witnessed in the wake of the pandemic, says Martin Todd, Lead Portfolio Manager. But new data offers encouraging evidence that the situation is starting to improve.

Fast reading:

- In the wake of the pandemic, global supply chains have struggled to catch up with recovering demand. China's zero-Covid policy and the Ukraine conflict have contributed to recurring bottlenecks which have kept the cost of raw materials and shipping high.
- There are encouraging signs that supply chain pressures are easing. The issues are not uniform for all sectors, so the pace of improvement for different companies will vary, but the long-term outlook is good for sustainable companies positioned for secular growth.

In recent decades, lean international supply chains have become so accepted as the most efficient model for a wide range of businesses as to be almost unquestioned. Despite their length and complexity, the benefits in terms of productivity and costefficiency have historically far outweighed any risks. As companies increasingly internationalised their operations, world trade volumes have soared, reached around 40 times their 1950 level by 2020¹. In the wake of the Covid pandemic, however, a range of issues have combined to create major headaches for companies relying on global supply chains, which have proved brittle in the face of unprecedented disruption.

What caused the supply chain crisis?

As the threat from the pandemic began to recede and economies reopened, a huge amount of pent-up demand was suddenly unleashed. This put significant pressure on global supply chains which had been largely dormant for an extended period. With raw materials and labour in short supply, manufacturing was unable to ramp up to the required level, and as a result product shortages soon emerged. Meanwhile, a shortage of truck drivers and port staff, coupled with the impact of ongoing regulations to combat Covid, delayed the unloading of merchant ships and clogged up ports across the globe.

These issues were compounded by the knock-on effect of the Suez Canal obstruction in March 2021, when the 400-metre-long container ship *Ever Given* became stuck, blocking this vital waterway for six days. By the time the ship and its cargo of



18,300 containers was freed, nearly 400 other commercial vessels were waiting to pass through the canal, among them other container ships of a similar size². One consequence was a global shortage of containers, which further exacerbated the ongoing situation. By September 2021 Drewry's World Container Index, which tracks representative costs for a standard 40ft container on eight major trade routes, had peaked at \$10,377 – more than six times the average rate through 2019 and early 2020³.

Given China's pivotal role in many global supply chains, the country's continued pursuit of its strict 'zero-Covid' policy only made matters worse. With lockdowns paralysing industry, delays in supplies of valuable components and raw materials grew from weeks into months. For many companies, alternative sources were simply unavailable, creating lasting production bottlenecks.

The conflict in Ukraine once again raised the stakes, increasing raw materials costs and adding the need to navigate sanctions (including secondary sanctions on countries like China and India who maintain relations with Russia) to the list of issues facing companies.

In the face of lasting disruption, as well as increasing protectionism and wage inflation, a large number of companies have made moves to reimagine and transform their supply chains. Clearly, businesses were unable to relocate production overnight. But as time has worn on, a key consequence of the crisis has been the increasing trend towards onshoring. In an EY survey conducted in Q1 2022, 53% of companies said they had already near- or re-shored some of their operations in the previous two years, while 44% said they were planning new or additional near-shoring activities in the following two years⁴.

Problem contained: Indices show shipping costs falling

Happily, recent data from several key sources suggests that while we are not totally out of the woods, things are moving in the right direction.

The Federal Reserve Bank of New York's Supply Chain Pressure Index integrates transportation cost data with manufacturing indicators, such as supply-chain related components from Purchasing Manager Index (PMI) surveys of the major economies across the globe. This provides a useful indicator of the relative level of stress on supply chains over time. As the chart illustrates, while pressures remain significantly elevated, they have generally been easing since the end of 2021.

¹ 'Evolution of trade under the WTO: handy statistics. Published by the World Trade Organization. Retrieved 31 August, 2022. <u>https://www.wto.org/english/res_e/</u> statis_e/trade_evolution_e/evolution_trade_wto_e.htm

² 'The cost of the Suez Canal blockage', BBC News website, 29 March 2021, retrieved 30 August 2022. https://www.bbc.co.uk/news/business-56559073

³ Drewry's World Container Index. Drewry website. Retrieved 31 August 2022. <u>https://www.drewry.co.uk/supply-chain-advisors/supply-chain-expertise/world-container-index-assessed-by-drewry</u>

⁴ 'Why global industry supply chains are decoupling.' Published by EY as at 13 June 2022. <u>https://www.ey.com/en_cn/automotive-transportation/why-global-industrial-supply-chains-are-decoupling</u>

Federal Reserve Bank of New York Global Supply Chain Pressure Index (GSCPI), 2012-2022



Source: Bloomberg as at 31 July 2022.

A further source of data is the FBX Global Container Index, which is part of a series of indices compiled by Freightos and the Baltic Exchange. It tracks the weighted average price of containers across 12 regional routes. The chart illustrates how rates climbed rapidly through the summer of 2021, following vaccine rollout and the subsequent economic reopening. While they are still higher than pre-pandemic levels, they have dropped sharply since March, indicating that the supplydemand imbalance is starting to correct.

FBX Global Container Index, August 2017 – May 2022



Source: Bloomberg as at 7 August 2022.

Plain sailing from here?

Another encouraging signal for supply chain logistics is the easing of congestion at key ports. At the height of the issues in January 2022, the container ship backlog outside the port of Los Angeles stood at a record 109 vessels, with vessels waiting between 18 and 24 days to dock on average. As of 29 August 2022, a mere eight ships were queued⁵.

Meanwhile in the UK, potential supply chain disruption hit the news recently due to an eight-day strike at Felixstowe, which handles nearly half of the country's container traffic. However, both the British Ports Authority and the British International Freight Association played down the likelihood of any serious repercussions, pointing to improved supply chain resilience and available capacity elsewhere⁶.

Zero risk: China's stringent Covid policy is still the big unknown

China's zero-Covid policy continues to be a risk to supply chain recovery. However, there are signs that the government's approach is starting to soften. The Covid outbreak in Shanghai which started in late February 2022 was met with strict measures, including a two-month citywide lockdown in April and May. This had repercussions throughout China and beyond, causing significant economic disruption to semiconductor, electronics and car manufacturing, as well as to shipping⁷. In comparison, the more recent outbreak in Beijing was treated with a relatively light touch, perhaps reflecting a desire to control the economic impact. Having said that, fresh outbreaks saw millions of residents in provinces around the capital put under lockdown at the end of August.

Investment implications

In summary, while issues remain, there are encouraging signs that supply chains are bouncing back again. This is likely to benefit manufacturers positioned for secular growth, particularly those with business models focused on climaterelated challenges. We have included case studies for two of our relevant portfolio holdings below.

⁵ 'The Container Ship Backlog Outside Los Angeles Ports Is Almost Cleared'. Bloomberg. As at 30 August 2022. <u>https://www.bloomberg.com/news/articles/2022-08-30/flood-of-los-angeles-bound-container-ships-slows-to-a-trickle#xj4y7vzkg</u>

⁶ 'Why the Felixstowe port strike won't cause 'huge disruption''. Published by the Chartered Institute of Procurement & Supply, as at 22 August 2022. <u>https://www.cips.org/supply-management/news/2022/august/what-impact-will-felixstowe-strikes-have-on-ports-globally/</u>

⁷ 'Shanghai lockdown: Economy shaken by zero-Covid measures'. Published by BBC News as at 4 April, 2022, retrieved 31 August 2022. <u>https://www.bbc.co.uk/news/business-60950507</u>

CASE STUDY

Xylem Inc.

A global leader in water technology, providing solutions to utilities, industry and agriculture Investible theme and sub-theme: Efficient production and resource usage; Water preservation



Xylem enjoys a strong position in the global water technology and solutions market and is active in more than 150 countries. Its investments in analytics and software have the potential to boost margins and increase the already high share of recurring revenues.

The firm's products and services address customer needs across the water cycle, covering three key value propositions:

- Better affordability, through efficiencies in the delivery, use and treatment of water
- Improved resilience, through the management of waterrelated risks and infrastructure
- Addressing water scarcity by managing limited water supplies which are the result of climate change, overpopulation and pollution

Efficient water management is a critical issue with wideranging consequences:

One in three people experience water scarcity at least one month per year

Over one third of the world's population will live in areas without adequate water supply by 2025.



days of school are missed by children worldwide each year due to water-related illnesses.



A crucial part of its offering is technology that enables its public utility, residential, commercial, agricultural and industrial clients to measure, monitor and control water usage.

Particularly in developing countries, the burden of acquiring water falls disproportionately to women and children, exacerbating gender inequality and further preventing children from attending school. Better water management, particularly in areas affected by limited supply, is key to effectively addressing these issues.

Xylem is benefiting from secular demand growth driven by the increasing severity of water and climate-related challenges. A crucial part of its offering is technology that enables its public utility, residential, commercial, agricultural and industrial clients to measure, monitor and control water usage. These digital solutions reduce water loss and improve efficiency, thereby reducing costs.

The supply chain crisis has had an impact on Xylem most directly in the form of semiconductor shortages, which have slowed production and limited sales. However, in the company's most recent earnings update management pointed to gradual improvements in supply, as well as shorter lead times for product delivery. Meanwhile, demand remains robust, particularly for its digital products. These offer higher margins and provide enviable earnings visibility for the next couple of years.

This information does not constitute a solicitation or offer to any person to buy or sell any related securities or financial instruments. The above does not represent all the securities held in the portfolio and it should not be assumed that the above securities were or will be profitable.

CASE STUDY

Vestas Wind Systems

Provider of wind turbine design, sales, manufacturing, installation and servicing to 80+ countries Investible theme and sub-theme: Environmental preservation; Energy transition



Supply chain issues vary across different sectors and industries, impacting businesses in different ways. Vestas Wind Systems is an example of a company which is being open and realistic about the timescales for a return to normality.

Despite rapid growth and healthy prospects, the wind energy market is currently impacted by the poor availability and higher cost of raw materials and parts. In its recent earnings update, Vestas' CEO was frank in stating that the situation has neither improved nor worsened for the company. Supply chain issues are likely to continue until the end of the year, and while Vestas is hoping for improvements on the transport and logistics side, the company is not yet confident enough to build this into its forecasts. However, despite these short-term challenges, several factors contribute to our continued confidence in the company's long-term prospects.

According to the United Nations, there were 6,681 climaterelated disasters between 2000 and 2019, almost double the figure for the previous 20 years⁸. With apocalyptic images of severe climate events flooding our media feeds, pressure is building on nation states to take more urgent action. Although somewhat compromised, US President Joe Biden's \$369bn Inflation Reduction Act⁹, which aims to use tax incentives to boost the renewables sector, is an important step in the right direction.

\$94.26b
The expected value of the global wind turbine market in 2022¹⁰
5.97%:
5.97%:
Torecasted CAGR for the global wind turbine market, 2022-26
88. The number of countries where Vestas have installed turbines
157GCW: Stalled by Vestas worldwide

Meanwhile, the fallout from Russia's invasion of Ukraine has pushed energy security high up the agenda for governments and driven a new focus on self-sufficiency. For most countries this means renewable energy solutions, including wind, have a vital role to play.

Despite rapid growth and healthy prospects, the wind energy market is currently impacted by the poor availability and higher cost of raw materials and parts.

When added to existing tailwinds for renewables in terms of governments' net zero targets, these factors provide companies such as Vestas with a strong opportunity for long-term, sustainable growth.

This information does not constitute a solicitation or offer to any person to buy or sell any related securities or financial instruments. The above does not represent all the securities held in the portfolio and it should not be assumed that the above securities were or will be profitable.

release/2022/08/11/2496483/0/en/Global-Wind-Turbine-Market-Report-2022-Market-is-Expected-to-be-Worth-94-26-Billion-in-2026-from-70-54-Billion-in-2021.html

⁸ 'The human cost of disasters: an overview of the last 20 years (2000-2019)'. Published by the United Nations Office for Disaster Risk Reduction as at 13 October 2020. Retrieved 31 August 2022. <u>https://www.undrr.org/publication/human-cost-disasters-overview-last-20-years-2000-2019</u>

⁹ <u>US Senate passes Joe Biden's flagship economic package | Financial Times (ft.com)</u>

¹⁰ 'Research and Markets Global Wind Turbine Market Report 2022'. Published 11 August 2022. https://www.globenewswire.com/news-

The value of investments and income from them may go down as well as up, and you may not get back the original amount invested. Any investments overseas may be affected by currency exchange rates. Past performance is not a reliable indicator of future results and targets are not guaranteed.

For professional investors only. This is a marketing communication. It does not constitute a solicitation or offer to any person to buy or sell any related securities, financial instruments or financial products. No action should be taken or omitted to be taken based on this document. Tax treatment depends on personal circumstances and may change. This document is not advice on legal, taxation or investment matters so investors must rely on their own examination of such matters or seek advice. Before making any investment (new or continuous), please consult a professional and/or investment adviser as to its suitability. Any opinions expressed may change. All figures, unless otherwise indicated, are sourced from Federated Hermes. All performance includes reinvestment of dividends and other earnings. Please consider all fund characteristics when investing and not just ESG characteristics.

The fund has environmental and/or social characteristics and so may perform differently to other funds, as its exposures reflect its sustainability criteria.

Federated Hermes refers to Federated Hermes Limited ("Federated Hermes"). The main entities operating under Federated Hermes are: Hermes Investment Management Limited ("HIML"); Hermes Fund Managers Ireland Limited ("HFMIL"); Hermes Alternative Investment Management Limited ("HAIML"); Hermes Real Estate Investment Management Limited ("HREIML"); Hermes Equity Ownership Services Limited ("EOS"); Hermes Stewardship North America Inc. ("HSNA"); Hermes GPE LLP ("Hermes GPE"); Hermes GPE (USA) Inc. ("Hermes GPE USA"), and Hermes GPE (Singapore) Pte. Ltd ("HGPE Singapore") and Federated Investors Australia Services Pty Ltd. ("FIAS"). HIML, HAIML and Hermes GPE and Hermes GPE USA are each a registered investment adviser with the United States Securities and Exchange Commission ("SEC") and HAIML and HFMIL are each an exempt reporting adviser. HGPE Singapore is regulated by the Monetary Authority of Singapore. FIAS holds an Australian Financial Services Licence. HFMIL is authorised and regulated by the Central Bank of Ireland. HREIML, EOS and HSNA are unregulated and do not engage in regulated activity.

In the European Economic Area ("EAA") this document is distributed by HFMIL. Contracts with potential investors based in the EEA for a segregated account will be contracted with HFMIL.

Issued and approved by Hermes Investment Management Limited which is authorised and regulated by the Financial Conduct Authority. Registered address: Sixth Floor, 150 Cheapside, London EC2V 6ET. Telephone calls may be recorded for training and monitoring purposes. Potential investors in the United Kingdom are advised that compensation may not be available under the United Kingdom Financial Services Compensation Scheme.

In Argentina: These materials and the information contained herein does not constitute and is not intended to constitute an offer and accordingly should not be construed as such. The products or services referenced in these materials may not be licensed in all jurisdictions, and unless otherwise indicated, no regulator or government authority has reviewed these materials, or the merits of the products and services referenced herein. These materials and the information contained herein has been made available in accordance with the restrictions and/or limitations implemented by any applicable laws and regulations. These materials are directed at and intended for institutional investors (as such term is defined in each jurisdiction in which these materials are being marketed). These materials are provided on a confidential basis for informational purposes only and may not be reproduced in any form. Before acting on any information in these materials, prospective investors should inform themselves of and observe all applicable laws, rules and regulations of any relevant jurisdictions and obtain independent advice if required. These materials are for the use of the named addressee only and should not be given, forwarded or shown to any other person (other than employees, agents or consultants in connection with the addressee's consideration thereof).

In Australia: This Strategy Document relates to potential offer of financial products or investment opportunities in Australia (Investment opportunities). Both Hermes Investment Management Ltd (HIML) and Federated Investors Australia Services Ltd. ACN 161 230 637 (FIAS) are the distributors of the Investment opportunities. HIML does not hold an Australian financial services licence (AFS licence) under the Corporations Act 2001 (Cth) ("Corporations Act"). HIML operates under the relevant class order relief from the Australian Securities and Investments Commission (ASIC) while FIAS holds an AFS licence (Licence Number - 433831).

The offer of Investment opportunities only made in circumstances under which no disclosure is required under Chapter 6D and Part 7.9 of the Corporations Act. Nothing in this Strategy Document is, or purports to be, an offer to a person to whom disclosure would be required under Chapter 6D or Part 7.9 of the Corporations Act.

This Strategy Document is not a disclosure document under Chapter 6D of the Corporations Act or a product disclosure statement for the purposes of Part 7.9 of the Corporations Act. This Strategy Document has not been and will not be lodged with ASIC and does not contain all the information that a disclosure document or a product disclosure statement is required to contain. The distribution of this Strategy Document in Australia has not been authorised by ASIC or any other regulatory authority in Australia. In addition, the Fund is not a registered managed investment scheme, as defined in the Corporations Act.

This Strategy Document is provided for general information purposes only and is not intended to constitute, and does not constitute, the provision of any financial product advice or recommendation and must not be relied upon as such. This Strategy Document is not intended to influence a person in making a decision in relation to a particular financial product or class of financial products.

This Strategy Document has been prepared without taking account of your objectives, financial situation or needs and you should obtain independent professional financial advice that considers your circumstances before making any financial or investment decisions.

In Bahrain: This document has not been approved by the Central Bank of Bahrain which takes no responsibility for its contents. No offer to the public to purchase the strategies will be made in the Kingdom of Bahrain and this document is intended to be read by the addressee only and must not be passed to, issued to, or shown to the public generally.

In Brazil: The strategies may not be offered or sold to the public in Brazil. Accordingly, the strategies have not been nor will be registered with the Brazilian Securities Commission - CVM nor have they been submitted to the foregoing agency for approval. Documents relating to the strategies, as well as the information contained therein, may not be supplied to the public in Brazil, as the offering of strategies is not a public offering of securities in Brazil, nor used in connection with any offer for subscription or sale of securities to the public in Brazil.

In Brunei: This document is intended for distribution only to specific classes of investors as specified in the Order and must not, therefore, be delivered to, or relied on by, a retail client. The Autoriti Monetari Brunei Darussalam is not responsible for reviewing any documents in connection with these strategies. Prospective purchasers of the strategy should conduct their own due diligence.

In Chile: Federated Hermes is not registered or licensed in Chile to provide managed account services and is not subject to the supervision of the Comisión para el Mercado Financiero of Chile ("CMF"). The managed account services may not be publicly offered or sold in Chile.

In China: This document does not constitute a public offer of the strategies in the People's Republic of China (the "PRC"). The strategies are not being offered or sold directly or indirectly in the PRC to or for the benefit of, legal or natural persons of the PRC. Further, no legal or natural persons of the PRC may directly or indirectly purchase any of the strategies or any beneficial interest therein without obtaining all prior PRC's governmental approvals that are required, whether statutorily or otherwise. Persons who come into possession of this document are required by the issuer and its representatives to observe these restrictions.

In Colombia: This document does not have the purpose or the effect of initiating, directly or indirectly, the purchase of a product or the rendering of a service by Federated Hermes ("investment adviser") to Colombian residents. The investment adviser's products and/or services may not be promoted or marketed in Colombia or to Colombian residents unless such promotion and marketing is made in compliance with decree 2555 of 2010 and other applicable rules and regulations related to the promotion of foreign financial and/or securities related products or services in Colombia. The investment adviser has not received authorisation of licensing from the Financial Superintendency of Colombia or any other governmental authority in Colombia to market or sell its financial products or services in Colombia. By receiving this document, each recipient resident in Colombia acknowledges and agrees that such recipient has contacted the investment adviser at its own initiative and not as a result of any promotion or publicity by the investment adviser or any of its representatives. Colombian residents acknowledge and represent that (1) the receipt of this presentation does not constitute a solicitation from the investment adviser any direct or indirect promotion or marketing of financial products and/or services.

In Hong Kong: The contents of this document have not been reviewed by any regulatory authority in Hong Kong. You are advised to exercise caution in relation to the offer. If you are in any doubt about any of the contents of this document, you should obtain independent professional advice. The strategies are not authorised under Section 104 of the Securities and Futures Ordinance of Hong Kong by the Securities and Futures Commission of Hong Kong. Accordingly, the distribution of this document, and the placement of interests in Hong Kong, is restricted. This document may only be distributed, circulated or issued to persons who are professional investors under the Securities and Futures Ordinance or as otherwise permitted by the Securities and Futures Ordinance.

In Israel: This document has not been approved by the Israel Securities Authority and will only be distributed to Israeli residents in a manner that will not constitute "an offer to the public" under sections 15 and 15a of the Israel Securities Law, 5728-1968 ("the Securities Law") or section 25 of the Joint Investment Trusts Law, 5754-1994 ("the Joint

Investment Trusts Law "), as applicable. The strategies are being offered to a limited number of investors (35 investors or fewer during any given 12 month period) and/or those categories of investors listed in the First Addendum ("the Addendum") to the Securities Law, ("Sophisticated Investors") namely joint investment funds or mutual trust funds, provident funds, insurance companies, banking corporations (purchasing strategies for themselves or for clients who are Sophisticated Investors), portfolio managers (purchasing strategies for themselves or for clients who are Sophisticated Investors), investment advisors or investment marketers (purchasing strategies for themselves), members of the Tel-Aviv Stock Exchange (purchasing strategies for themselves or for clients who are Sophisticated Investors), underwriters (purchasing strategies for themselves), venture capital funds engaging mainly in the capital market, an entity which is wholly-owned by Sophisticated Investors, corporations, (other than formed for the specific purpose of an acquisition pursuant to an offer), with a shareholder's equity in excess of NIS 50 million, and individuals in respect of whom the terms of item 9 in the Schedule to the Investment Advice Law hold true investing for their own account, each as defined in the said Addendum, as amended from time to time, and who in each case have provided written confirmation that they qualify as Sophisticated Investors, and that they are aware of the consequences of such designation and agree thereto; in all cases under circumstances that will fall within the private placement or other exemptions of the Joint Investment Trusts Law, the Securities Law and any applicable guidelines, pronouncements or rulings issued from time to time by the Israel Securities Authority. This document may not be reproduced or used for any other purpose, nor be furnished to any other person other than those to whom copies have been sent. Any offeree who purchases strategies is purchasing such strategies for its own benefit and account and not with the aim or intention of distributing or offering such strategies to other parties (other than, in the case of an offeree which is a Sophisticated Investor by virtue of it being a banking corporation, portfolio manager or member of the Tel-Aviv Stock Exchange, as defined in the Addendum, where such offeree is purchasing strategies for another party which is a Sophisticated Investor). Nothing in this document should be considered investment advice or investment marketing as defined in the Regulation of Investment Counselling, Investment Marketing and Portfolio Management Law, 5755-1995. Investors are encouraged to seek competent investment counselling from a locally licensed investment counsel prior to making the investment. As a prerequisite to the receipt of a copy of this document a recipient may be required by the Issuer to provide confirmation that it is a Sophisticated Investor purchasing strategies for its own account or, where applicable, for other Sophisticated Investors. This document does not constitute an offer to sell or solicitation of an offer to buy any securities other than the strategies offered hereby, nor does it constitute an offer to sell to or solicitation of an offer to buy from any person or persons in any state or other jurisdiction in which such offer or solicitation would be unlawful, or in which the person making such offer or solicitation is not qualified to do so, or to a person or persons to whom it is unlawful to make such offer or solicitation.

In Japan: The strategies have not been and will not be registered pursuant to Article 4, Paragraph 1 of the Financial Instruments and Exchange Law of Japan (Law no. 25 of 1948, as amended) and, accordingly, none of the Strategies nor any interest therein may be offered or sold, directly or indirectly, in Japan or to, or for the benefit, of any Japanese person or to others for re-offering or resale, directly or indirectly, in Japan or to any Japanese person except under circumstances which will result in compliance with all applicable laws, regulations and guidelines promulgated by the relevant Japanese governmental and regulatory authorities and in effect at the relevant time. For this purpose, a "Japanese person" means any person resident in Japan, including any corporation or other entity organised under the laws of Japan.

In Kuwait: This document is not for general circulation to the public in Kuwait. The strategies have not been licensed for offering in Kuwait by the Kuwait Capital Markets Authority or any other relevant Kuwaiti government agency. The offering of the strategies in Kuwait on the basis of a private placement or public offering is, therefore, restricted in accordance with Law No. 7 of 2010 and the bylaws thereto (as amended). No private or public offering of the strategies is being made in Kuwait, and no agreement relating to the sale of the strategies will be concluded in Kuwait. No marketing or solicitation or inducement activities are being used to offer or market the strategies in Kuwait.

In The Sultanate of Oman: The information contained in this document neither constitutes a public offer of securities in the Sultanate of Oman as contemplated by the Commercial Companies Law of Oman (Royal Decree 4/74) or the Capital Market Law of Oman (Royal Decree 80/98), nor does it constitute an offer to sell, or the solicitation of any offer to buy Non-Omani securities in the Sultanate of Oman as contemplated by Article 139 of the Executive Regulations to the Capital Market Law (issued by Decision No.1/2009). Additionally, this document is not intended to lead to the conclusion of any contract of whatsoever nature within the territory of the Sultanate of Oman.

In Peru: All content in this presentation is for information or general use only. The information contained in this presentation is referential and may not be construed as an offer, invitation or recommendation, nor should be taken as a basis to take (or stop taking) any decision. This presentation has been prepared on the basis of public information that is subject to change. This information may not be construed as services provided by Federated Hermes, Inc. within Peru without having the corresponding banking or similar license according to the applicable regulation.

In Saudi Arabia: The document is provided at your request. This document is only available to (i) Authorised Persons, (ii) Exempt Persons or (iii) institutions. The strategy is not registered in Saudi Arabia.

In South Korea: Hermes Investment Management Limited is not making any representation with respect to the eligibility of any recipients of this document to acquire the strategies therein under the laws of Korea, including but without limitation the Foreign Exchange Transaction Act and Regulations thereunder. The strategies have not been registered under the Financial Investment Services and Capital Markets Act of Korea, and none of the strategies may be offered, sold or delivered, or offered or sold to any person for re-offering or resale, directly or indirectly, in Korea or to any resident of Korea except pursuant to applicable laws and regulations of Korea.

In Spain: This document is issued by Hermes Fund Managers Ireland Limited, Branch in Spain, with Fiscal Identity Number W0074815B, registered in the Mercantile Registry of Madrid, - Volume 40448, Book 0, Sheet 16, Section 8, Page M-718259, first registration, with domicile at Paseo de la Castellana 18, 7° planta, 28046 Madrid - Spain, and registered in the Comisión Nacional del Mercado de Valores with official registration number 36.

In Thailand: The document has not been approved by the Securities and Exchange Commission which takes no responsibility for its contents. No offer to the public to purchase the strategies will be made in Thailand and this document is intended to be read by the addressee only and must not be passed to, issued to, or shown to the public generally.

In United Arab Emirates (Excluding Dubai International Financial Centre and Abu Dhabi Global Market): This document, and the information contained herein, does not constitute, and is not intended to constitute, a public offer of securities in the United Arab Emirates and accordingly should not be construed as such. The strategies are only being offered to a limited number of sophisticated investors in the UAE who (a) are willing and able to conduct an independent investigation of the risks involved in an investment in such strategies, and (b) upon their specific request. The strategies have not been approved by or licensed or registered with the UAE Central Bank, the Securities and Commodities Authority or any other relevant licensing authorities or governmental agencies in the UAE. The document is for the use of the named addressee only and should not be given or shown to any other person (other than employees, agents or consultants in connection with the addressee's consideration thereof). No transaction will be concluded in the UAE and any enquiries regarding the strategies should be made to Hermes Investment Management Limited in London.

In Uruguay: These materials and the information contained herein does not constitute and is not intended to constitute an offer and accordingly should not be construed as such. The products or services referenced in these materials may not be licensed in all jurisdictions, and unless otherwise indicated, no regulator or government authority has reviewed these materials, or the merits of the products and services referenced herein. These materials and the information contained herein has been made available in accordance with the restrictions and/or limitations implemented by any applicable laws and regulations. These materials are directed at and intended for institutional investors (as such term is defined in each jurisdiction in which these materials are being marketed). These materials are provided on a confidential basis for informational purposes only and may not be reproduced in any form. Before acting on any information in these materials, prospective investors should inform themselves of and observe all applicable laws, rules and regulations of any relevant jurisdictions and obtain independent advice if required. These materials are for the use of the named addressee only and should not be given, forwarded or shown to any other person (other than employees, agents or consultants in connection with the addressee's consideration thereof).



Federated Hermes

Federated Hermes is a global leader in active, responsible investing.

Guided by our conviction that responsible investing is the best way to create long-term wealth, we provide specialised capabilities across equity, fixed income and private markets, multi-asset and liquidity management strategies, and world-leading stewardship.

Our goals are to help people invest and retire better, to help clients achieve better risk-adjusted returns, and to contribute to positive outcomes that benefit the wider world.

All activities previously carried out by Hermes Investment Management are now undertaken by Federated Hermes Limited (or one of its subsidiaries). We still offer the same distinct investment propositions and pioneering responsible investment and stewardship services for which we are renowned – in addition to important strategies from the entire group.

Our investment and stewardship capabilities:

- Active equities: global and regional
- Fixed income: across regions, sectors and the yield curve
- Liquidity: solutions driven by four decades of experience
- **Private markets:** real estate, infrastructure, private equity and debt
- Stewardship: corporate engagement, proxy voting, policy advocacy

For more information, visit **www.hermes-investment.com** or connect with us on social media:

