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## PRESS RELEASE

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### Hermes Fund Managers appoints Jennifer Stillman as Director, Consultant Relations, at Hermes Fund Managers

Hermes Fund Managers (Hermes) has today announced the appointment of Jennifer Stillman as Director, Consultant Relations. Based in London, she will report into Harriet Steel, Global Head of Business Development.

Jennifer has 16 years investment management experience, and was previously the Head of Business Development for Nightscape Capital. She has also previously held roles with Caliburn Capital, Man Investments, PanAgora Asset Management and Clay Finlay. Over the course of her career Jennifer has worked with a broad range of managers, investors, products and geographies.

**Harriet Steel, Global Head of Business Development said:** "Over the past three years, we have grown our third party assets by 200%<sup>1</sup>, substantially increasing our client base across the globe. We are winning mandates for a wide range of strategies across equities, fixed income and alternatives. As of January 2014, 82% of our strategies outperformed their benchmarks since inception<sup>2</sup>, and we are seeing significant interest from pension funds and institutional investors.

"Jennifer Stillman's appointment will allow us to expand Hermes' footprint in the wider UK and European institutional market. Moreover, her global experience, industry knowledge and deep network of relationships will play an integral role in promoting the Hermes brand to institutional investors, pension funds and consultants".

-ENDS-

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#### Notes to Editors:

##### Hermes Fund Managers

Hermes is a unique fund manager – we have been an industry leader in Responsible Investing for over thirty years and offer clients the unparalleled combination of:

- Our **Multi-Boutique Structure** gives institutional and pension fund clients globally the benefit of access to a broad range of specialist, high conviction investment teams operating within an established and robust operating platform.
- Our **Investment Office** is a crucial function, acting as a performance risk 'radar' for all boutiques' investment activity and is central to our mission to deliver Sustainable Risk-Adjusted Alpha to all our clients.

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<sup>1</sup> Source: Hermes.

<sup>2</sup> Source: Hermes. Strategy performance is net of fees and in base currency. **Past performance is not a reliable guide to future performance.**

- Our commitment to behaving as a **Responsible Asset Manager**, not merely by being a 'Responsible Investor' in quoted companies but also by applying these principles across all asset classes and by behaving as a 'good fiduciary' on behalf of our clients.

Hermes' investment solutions include:

- **Bonds:** Inflation-Linked, Government Bonds, Investment Grade, High Yield
- **Alternatives:** Commodities, Hedge Fund Solutions, Real Estate, Private Equity, Infrastructure
- **Equities:** Global, Emerging Markets, Small & Mid Cap, Europe, Japan

Hermes manages assets on behalf of more than 170 clients\* across these investment areas with £26.3 billion\* assets under management. Additionally, we support pension funds and other global institutional investors worldwide in meeting their ESG responsibilities through our market leading Hermes Equity Ownership Services, which takes on a stewardship role engaging globally on more than £98 billion\* of assets.

\*Please note the total AuM figure includes £3.4bn of assets managed or under an advisory agreement by Hermes GPE LLP ("HGPE"), a joint venture between Hermes Fund Managers ("HFM") and GPE Partner Limited. HGPE is an independent entity and not part of the Hermes group. £0.4bn of total group AuM figure represents HFM mandates under advice. Source: Hermes as at 31 December 2013.