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PRESS RELEASE

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HERMES BOOSTS ITS EMERGING MARKETS TEAM WITH LATAM SENIOR HIRE

Hermes Investment Management has today announced that Oliver Leyland, CFA, is joining its London-based emerging markets investment team as Head of Latin America and Senior Analyst.

Oliver joins from Mirae Asset Global Investments, where he was a Senior Equity Analyst based in New York covering Latin America and CEEMEA, as well as a member of the fund management team for GEM and global long-only equity products. Prior to this, Oliver had spent five years living in São Paulo, Brazil, where he was an Equity Analyst covering Latin America for Mirae. Further to this, Oliver previously worked at Citi in London as an Equity Analyst on its Pan-European Building and Construction team.

Reporting into Gary Greenberg, Head of Hermes Emerging Markets and Lead Portfolio Manager, the addition of Oliver brings the emerging markets team to nine and reinforces Hermes' commitment to a responsible, disciplined and long-term approach to investing.

Gary Greenberg, Head of Hermes Emerging Markets and Lead Portfolio Manager, said: "Oliver joins our growing team with a wealth of Latin American experience at an interesting and critical time in the region's development. His seven-plus years of experience covering Latin America, including his time in Brazil, will be invaluable as we continue to seek opportunities for investors in the region."

The Hermes Emerging Markets portfolio was launched in 1993, giving it a respected track-record of over 20 years. The team's approach combines top-down and bottom-up analysis to find quality companies trading at attractive valuations, in countries with conditions that are supportive to growth.

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Notes to Editors:

Hermes Investment Management

Hermes is focused on delivering superior, sustainable, risk adjusted returns for our clients – responsibly.

Hermes manages assets on behalf of more than 200 clients* across equities, fixed income, alternatives and real estate, with £27.9 billion* assets under management. In Hermes Equity Ownership Services, we have the industry's leading engagement resource, advising on more than £120.3 billion* of assets.

We believe in **Excellence, Responsibility and Innovation**

- **Excellence:** We aspire to excellence in everything we do. This manifests itself most visibly in our investment performance. We will only offer products to our clients where we believe there is a strong investment thesis and where we can deliver sustainable alpha.
- **Responsibility:** We believe it is our responsibility to lead discussion and debate about the fiduciary responsibilities of fund managers to our clients, their stakeholders and, ultimately, society at large. We have always sought positive engagement with the firms in which we invest.
- **Innovation:** We have the entrepreneurial culture to identify forward-looking products that meet those needs, along with the resources and speed-to-market mentality to develop them rapidly.

Our structure gives clients globally the benefit of access to a broad range of specialist, high conviction investment teams operating within an established and robust operating platform.

Hermes' investment solutions include:

- **Equities:** Global, Emerging Markets, Small & Mid Cap, Europe, Asia Ex Japan, Greater China
- **Fixed Income:** Inflation-Linked, Government Bonds, Investment Grade, High Yield
- **Real Estate:** Segregated, Unitised, Debt, UK, US Residential, European, UK PRS
- **Alternatives:** Multi Asset, Infrastructure, Private Equity

*Please note the total AuM figure includes £3.6bn of assets managed or under an advisory agreement by Hermes GPE LLP ("HGPE"), a joint venture between Hermes Fund Managers ("HFM") and GPE Partner Limited. HGPE is an independent entity and not part of the Hermes group. £0.4bn of total group AuM figure represents HFM mandates under advice. Source: Hermes as at 30 September 2014.